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## Carlos Hernandez Jerónimo

### Professor Auxiliar

Department of Marketing, Operation and Management (IBS)



### Contacts

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### Curriculum

Assistant Professor at ISCTE-IUL, Executive Director of the Executive Master's in Program and Project Management at ISCTE Executive Education, and CEO and founder of Winning Scientific Management. Passionate about the evolution of professional management, he has dedicated his career to supporting organizations in reinventing their business models, finding elegant solutions to complex problems with a focus on value creation and predictable results.

With a degree in Computer Engineering and Telematics from the University of Aveiro and a PhD in Business Administration and Management from ISCTE, he has combined management consulting with academia. At Winning, he leads teams and strategic and digital transformation projects in sectors such as banking, insurance, healthcare, transportation, logistics, retail, construction, and telecommunications. Using international benchmark methodologies in Strategy, Benefits, Portfolios, PMOs, Programs, and Projects, he ensures that each transformation translates into technical innovation, quality of execution, and sustainable impact.

As an academic and trainer, he has over 10,000 hours of teaching and experience in designing hundreds of benchmark courses in Strategy, Business Cases, Business Analysis, Project Management, and Cost Management, having prepared several hundred candidates for PMI® international certifications. Holder of a certificate of pedagogical aptitude (CAP), he seeks to continuously bring professional practice closer to academic research.

He is certified as a PMP® (Project Management Professional) by PMI®, MCP (Microsoft Certified Professional: Managing Projects) by Microsoft, ITIL by EXIN, and MCI (Management Consulting Institute). Throughout his career, he has served as Vice President of PMI Portugal (2015–2018), mentor to professionals at different stages of their careers, and guest speaker at various national and international management events.

## Research Interests

Business Models; Strategy; Return on Investment; Project Management; Management Consulting; Citizen driven; Critical Thinking;

## Academic Qualifications

University/Institution	Type	Degree	Period
ISCTE-Instituto Universitario de Lisboa	PhD	ph. D.	2019
Universidade de Aveiro	Other type of qualification	Licenciatura em Eng. Computadores e Telemática	2007

## External Professional Activities

Period	Employer	Country	Description
Since 2012	WINNING Scientific Management (General Management)	Portugal	

## Teaching Activities

Teaching Year	Sem.	Course Name	Degree(s)	Coord.
2025/2026	2º	Project Management Laboratory	Institutional Degree in ISCTE Business School;	Yes
2025/2026	2º	Program and Project Management	Institutional Degree in ISCTE Business School;	Yes
2025/2026	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	Yes
2025/2026	2º	Retail and E-commerce Management	Bachelor Degree in Industrial Management and Logistics;	No
2025/2026	1º	Modeling and Simulation of Systems and Processes	Bachelor Degree in Industrial Management and Logistics;	No
2025/2026	1º	Agile Fundamentals	Other programme in Applied Program in Agile Project and Business Management;	Yes
2025/2026	1º	Integrated Project Management	Institutional Degree in ISCTE Business School;	Yes
2025/2026	1º	Fundamentals of Project Management	Post Graduation Program in Program and Project Management;	Yes

2024/2025	2º	Project Management Laboratory	Institutional Degree in ISCTE Business School;	Yes
2024/2025	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	Yes
2024/2025	1º	Intermodal Project Management	Other programme in Applied Program Mobility 360º : Transport Management;	Yes
2024/2025	1º	Agile Fundamentals	Other programme in Applied Program in Agile Project and Business Management;	Yes
2024/2025	1º	Integrated Project Management	Institutional Degree in ISCTE Business School;	Yes
2024/2025	1º	Fundamentals of Project Management	Post Graduation Program in Program and Project Management;	Yes
2023/2024	2º	Project Management Laboratory	Institutional Degree in ISCTE Business School;	Yes
2023/2024	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	Yes
2023/2024	1º	Agile Fundamentals	Other programme in Applied Program in Agile Project and Business Management;	Yes
2023/2024	1º	Immersive Weekend	Other programme in Applied Program in Agile Project and Business Management;	Yes
2023/2024	1º	Integrated Project Management	Institutional Degree in ISCTE Business School;	Yes
2023/2024	1º	Fundamentals of Project Management	Post Graduation Program in Program and Project Management;	Yes
2022/2023	2º	Project Management Laboratory	Institutional Degree in ISCTE Business School;	Yes
2022/2023	2º	Agile Fundamentals		Yes
2022/2023	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	Yes
2022/2023	1º	Integrated Project Management	Institutional Degree in ISCTE Business School;	Yes
2022/2023	1º	Fundamentals of Project Management	Post Graduation Program in Program and Project Management;	Yes
2021/2022	2º	Project Management Laboratory	Institutional Degree in ISCTE Business School;	No
2021/2022	2º	Strategic Management		No
2021/2022	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	No
2021/2022	1º	Integrated Project Management	Institutional Degree in ISCTE Business School;	No

2021/2022	1º	Fundamentals of Project Management	Post Graduation Program in Program and Project Management;	Yes
2020/2021	2º	Project Management Laboratory	Institutional Degree in ISCTE Business School;	No
2020/2021	2º	Critical Thinking and Creativity		Yes
2020/2021	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	Yes
2020/2021	1º	Integrated Project Management	Institutional Degree in ISCTE Business School;	No
2020/2021	1º	Fundamentals of Project Management	Post Graduation Program in Program and Project Management;	Yes
2019/2020	2º	Project Management Laboratory		No
2019/2020	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	No
2019/2020	1º	Strategic Management		No
2019/2020	1º	Integrated Project Management	Institutional Degree in ISCTE Business School;	No
2019/2020	1º	Fundamentals of Project Management	Post Graduation Program in Program and Project Management;	Yes
2018/2019	2º	Project Management Laboratory		No
2018/2019	2º	Preparing for the Pmp		Yes
2018/2019	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	No
2018/2019	1º	Integrated Project Management		No
2018/2019	1º	Fundamentals of Project Management		Yes
2017/2018	2º	Project Management Laboratory		No
2017/2018	2º	Preparing for the Pmp		Yes
2017/2018	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	No
2017/2018	1º	Integrated Project Management		No
2017/2018	1º	Fundamentals of Project Management		Yes
2016/2017	2º	Project Management Laboratory		No

2016/2017	2º	Preparing for the Pmp		Yes
2016/2017	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	No
2016/2017	1º	Integrated Project Management		No
2016/2017	1º	Fundamentals of Project Management		Yes
2015/2016	2º	Project Management Laboratory		No
2015/2016	2º	Preparing for the Pmp		Yes
2015/2016	2º	Project Management	Bachelor Degree in Industrial Management and Logistics;	No
2015/2016	1º	Integrated Project Management		No
2014/2015	2º	Preparing for the Pmp		Yes
2014/2015	1º	Integrated Project Management		No
2013/2014	2º	Project Management Laboratory		No

## Supervisions

### • Ph.D. Thesis

#### - Ongoing

	Student Name	Title/Topic	Language	Status	Institution
1	Zhang Xiaoping	Mechanism Design at construction cost control at PPP Projects based on the government: Depth selection of output Design and Model in Incentive Parameters	English	Developing	Iscte
2	He Ke	Implementation evaluation of oncology resident standardization training - Construction of a competency model in context of value-based health care	English	Developing	Iscte
3	Miguel José Cortês Costa e Silva	Eficiência Bancária Inteligente: O Papel da Responsabilidade Algorítmica na Transformação Operacional	Portuguese	Developing	Iscte

#### - Concluded

	Student Name	Title/Topic	Language	Institution	Concluding

					Year
1	Jing Zhixiang	The Influence of Project Managers' Competency on Project Performance in Private Chinese Construction Companies	English	Iscte	2025

## • M.Sc. Dissertations

### - Ongoing

	Student Name	Title/Topic	Language	Status	Institution
1	Maria de Jesus Amiano Marques	The adoption of project management methodologies by public administration	--	Developing	Iscte
2	José Mendes Correia dos Santos	Artificial intelligence in the operational management of shipyards: contributions to implementation at company ABC	--	Developing	Iscte
3	Tiago Miguel Freches Botelho	Corporate Health and Wellbeing Programs as a Source of Competitive Advantage	--	Developing	Iscte
4	Bernardo Gomes Crespo	Explainable AI for Project Portfolio Selection under Capacity Constraints: Comparing Traditional, Black-Box AI, and XAI Decision Models	--	Developing	Iscte
5	Rui Diogo Pereira Coimbra	Digital Platforms as Enablers of the Local–National Transition in Civic Participation	--	Developing	Iscte
6	Pascoal Fernandes Júnior	Proposta de Integração da Sustentabilidade como Nova Área de Conhecimento no domínio do PMBOK	--	Developing	Iscte
7	Kirill Eskin	Assessing the Impact of COVID-19 on Consumer Behavior and Retail Business Models: A Study of Adaptation and Resilience	English	Developing	Iscte
8	Ana Carina de Almeida Piedade	Reinvention of the business model applied to the artisanal pastry and bakery sector in the context of local commerce	--	Developing	Iscte
9	Marco António Da Silva Passadouro	Adoption barriers to Artificial Intelligence in Project Management	--	Developing	Iscte
10	Marco Alexandre Fernandes Rodrigues	The Impact of PMO Practices Managing EU-Funded Projects, in the Local and Regional Public Sector	--	Developing	Iscte

11	Ana Inês dos Santos Mendonça Basílio	Artificial Intelligence and Building Information Modelling for Risk Management in Construction Projects: A Systematic Literature Review.	--	Developing	Iscte
12	Luís Filipe Ferreira da Costa	5G na Saúde	--	Developing	Iscte
13	Sérgio Rui Pepo Aresta Ramos	SIMPLEX   From Problem to Impact	--	Developing	Iscte
14	Vasco Maria Varela Alves de Paiva Trindade	The Vital Role of Project Management Office (PMO)	--	Developing	Iscte
15	Zhenxiong Wang	Enhancing Procurement-Logistics Collaboration through Lean Practices: A Case Study of Gelpeixe	--	Developing	Iscte
16	Manuel Duarte Chaves Rodrigues	The Application of AI in Maritime Logistics: A Case Study on Bookings and VGMs	--	Developing	Iscte

**- Concluded**

	Student Name	Title/Topic	Language	Institution	Concluding Year
1	Ricardo Salgado Lopes	Artificial Intelligence in Project Risk Management: a systematic literature review	English	Iscte	2026
2	Gustavo Caleira Martins	Nudge Theory: Potential Impact on Project Management Practices	English	Iscte	2025
3	Francisco Lobo Ferreira Marques Conim	The ROI of Project Management Certifications	English	Iscte	2025
4	Rui Filipe Alves dos Santos Pires	Unstructured Data Management in the Age of Digital Transformation: Practices and Impacts on Organizational Efficiency	Portuguese	Iscte	2024
5	António de Castro Corte-Real Andresen Leitão	Moving Pieces: Risk Management Practices in Temporary Art Exhibitions	English	Iscte	2024
6	Haopeng Liu	Optimize public services: explore intelligent decision-making and efficiency improvement	English	Iscte	2024
7	Cândida Alexandra Caramba de Jesus	Ethics of Artificial Intelligence: A Bibliometric Review Analysis	English	Iscte	2023
8	Miguel José Cortês Costa e Silva	Challenges of Banking in the Metaverse	Portuguese	Iscte	2023
9	Miguel José Cortês Costa da Silva	Desafios da Banca no Metaverso	English	Iscte	2023

10	Rui Miguel Soares Patrício	Project portfolio as an Accelerator of Zero-Based Budgeting: Portuguese Government Essay	Portuguese	Iscte	2022
11	Rodrigo José Vinagre do Carmo	State-of-the-art of business models: A bibliometric analysis from 2017 to 2022	English	Iscte	2022
12	Ana Rita Valente Custódio	Business Model Innovation for Sustainability: The Adapted Modus-Operandi of Corporate and Investment Banks	English	Iscte	2022
13	Silvia Favro	Smart City Concept Business Model: A Case Study of Peniche City	English	Iscte	2022
14	Carlos Manuel Pimenta Imperadeiro	Project Management: Shaping dimensions and criteria to achieve success	English	Iscte	2022
15	Ana Catarina Filipe Garcia	Descriptive Analysis of the Interaction between Medical Information Delegates and Physicians Specialists in General and Family Medicine in Portugal: Professional Relationship, Relevance and Physician Expectations	Portuguese	Iscte	2022
16	Nuno Miguel Silva Carrasqueira	Design projects: A client-designer communication failure improved through agile methodology	English	Iscte	2022
17	Hankun Li	Research on the preference of Chinese Post-00s for Advertising Appeals of mobile phone	English	Iscte	2022
18	Ana Catarina Filipe Garcia	Análise Descritiva da Interação entre Delegados de Informação Médica e Médicos Especialistas em Medicina Geral e Familiar em Portugal: Relação Profissional, Relevância e Expectativas do Médico	English	Iscte	2022
19	Nuno Miguel Silva Carrasqueira	Projetos de design: uma falha de comunicação cliente-designer melhorada através de metodologia agile	English	Iscte	2022
20	Silvia Favro	Conceito de Modelo de Negócio de uma Smart City: O caso de Estudo da Cidade de Peniche	English	Iscte	2022
21	Carlos Manuel Pimenta Imperadeiro	Gestão de Projetos: Moldando dimensões e critérios para alcançar o sucesso	English	Iscte	2022
22	Hankun Li	Pesquisa sobre preferência de apelo de publicidade móvel chinesa Após 00s	English	Iscte	2022

23	Ana Rita Valente Custódio	Inovação do Modelo de Negócios para a Sustentabilidade: O Modus-Operandi Adaptado da Banca Corporativa e de Investimentos.	English	Iscte	2022
24	Rodrigo José Vinagre do Carmo	O estado de arte dos modelos de negócio: Uma análise bibliométrica de 2017 a 2022.	English	Iscte	2022
25	Nuno Filipe Saraiva Martins	How Health Knowledge That Can Influence Patient Outcome	English	Iscte	2021
26	Francisco José Ferreira Simões	Project Virtual Teams: a state of the art	English	Iscte	2021
27	Leonor de Assunção Alho Vasconcelos	Impacts of Public Procurement Process on Companies Business Model - The Perspective of SMEs in the Delivery of Public Services	Portuguese	Iscte	2021
28	Antonio Marrelli	RE-THINK OF A BUSINESS MODEL: A CASE BOOSTED BY COVID-19	English	Iscte	2021
29	Léa Camille Tiphaine Huguet	Business Model Reinvention: Impacts of Covid-19 on the Fitness Gym Industry	English	Iscte	2021
30	Leonor de Assunção Alho Vasconcelos	Impactos do Processo de Contratação Pública no Modelo de Gestão das Empresas? A Perspetiva das PME no Setor de Prestação de Serviços	English	Iscte	2021
31	Nuno Filipe Saraiva Martins	Como os conhecimentos na saúde podem influenciar os resultados no paciente	English	Iscte	2021
32	Antonio Marrelli	REPENSAR UM MODELO DE NEGÓCIO: UM CASO IMPULSIONADO PELA COVID-19	English	Iscte	2021
33	Lexandra Subcoviaki de Dias	Health promotion and disease prevention as a business strategy: study of the health operator	Portuguese	Iscte	2020
34	Olexandr Adam	Business Model Reinvention: Impacts of Covid-19 in the Hospitality Business	English	Iscte	2020
35	João Gabriel Fernandes	INTEROPERABILITY BETWEEN HEALTH INFORMATION SYSTEMS IN THE HOSPITAL CONTEXT	English	Iscte	2020
36	Beatriz Domingos Fernandes de Paula Jacob	Public Administration? Dynamic Capabilities in Response to Covid-19 Pandemic ? AMA? Case Study	English	Iscte	2020
37	Daniela Alexandra Oliveira Barroso	Collaboration Projects in SI I&DT's scope: application of Project Management Methodologies	Portuguese	Iscte	2020

38	Maria Matilde Cardoso de Menezes Valido	From Balanced Scorecard to Project Benefits Management	English	Iscte	2020
39	Lexandra Subcoviaki de Dias	Promoção de saúde e prevenção de doenças como estratégia empresarial: estudo de caso de operadora de saúde.	English	Iscte	2020
40	João Gabriel Fernandes	INTEROPERABILIDADE ENTRE SISTEMAS DE INFORMAÇÃO DE SAÚDE NO CONTEXTO HOSPITALAR	English	Iscte	2020
41	Maria Matilde Cardoso de Menezes Valido	Do Balanced Scorecard à Gestão de Benefícios em Projetos	English	Iscte	2020
42	João Miguel Rodrigues Pires	REENGRENHARIA DE PROCESSOS NUMA INDÚSTRIA DE APOSTAS ONLINE: APLICAÇÃO DE UM CASO DE ESTUDO A UMA EMPRESA PORTUGUESA	English	Iscte	2020
43	Daniela Alexandra Oliveira Barroso	Projetos Colaborativos no Âmbito do SI I&DT: Aplicação de Metodologias de Gestão de Projetos	English	Iscte	2020
44	João Filipe de Carvalho Lourenço	Engagement and Partnership Models with Suppliers	English	Iscte	2019
45	João Filipe de Carvalho Lourenço	Engagement and Partnership Models with Suppliers	English	Iscte	2019
46	Hugo Miguel Breia de Sousa	Management Consulting Business Models: operations through and for digital transformation.	English	Iscte	2018
47	Marina Isabel Amoedo Saraiva	Modelos de Negócio de Outsourcing: uma perspetiva de sustentabilidade.	English	Iscte	2018
48	Hugo Miguel Breia de Sousa	Management Consulting Business Models: operations through and for digital transformation.	English	Iscte	2018
49	Marina Isabel Amoedo Saraiva	Management Outsourcing Business Models: a perspective of sustainability.	English	Iscte	2018
50	Vasyl Bochko	Lessons Learned in the Portuguese 3P that Ukraine should take into Account	English	Iscte	2017
51	André Bernardo Lopes de Andrade	Lean Project Management: Application of lean principles to project management	English	Iscte	2017
52	Mariana Ribeiro Ramos	Management Consulting Business Models: A Perspective of Sustainability	English	Iscte	2016

#### • M.Sc. Final Projects

- Ongoing

	Student Name	Title/Topic	Language	Status	Institution
1	Mário Jorge Rosa Macheta	Projeto Empresa - Programa de Retenção de Talento no Serviço de Atendimento Permanente: Proposta Aplicada ao Hospital CUF Sintra"	--	Developing	Iscte

#### - Concluded

	Student Name	Title/Topic	Language	Institution	Concluding Year
1	João Miguel Rodrigues Pires	PROCESS REENGINEERING IN AN ONLINE GAMBLING ORGANIZATION: A CASE STUDY APPLICATION IN A PORTUGUESE COMPANY	English	Iscte	2020
2	André Filipe Cardeal dos Santos	Model of Evaluation of Performance to Portuguese Cities	English	Iscte	2019
3	Mário Augusto Roque Duarte	Comercialização de Produtos de Cosmética: Reinvenção do modelo de Negócio	Portuguese	Iscte	2017

## Total Citations

Web of Science®	52
Scopus	84

## Publications

### • Scientific Journals

#### - Scientific journal paper

1	Lanna Oliveira, Jorge Vareda Gomes, Jerónimo, C. H. & Mário Romã (2026). Framework for the evaluation of digital transformation projects in the public administration. <i>Electronic Government, an International Journal</i> . 22 (1), 49-73
2	Pereira, L., Jerónimo, C. H., Salgado, A., Dias, Á., Lopes da Costa, R. & Gonçalves, R. (2024). How health knowledge that can influence patient outcome. <i>International Journal of Medical Engineering and Informatics</i> . 16 (2), 150-160
3	Pereira, L., Jerónimo, C. H., Simões, F., Dias, Á., Lopes da Costa, R. & Gonçalves, R. (2024). Project virtual teams: Systematic literature review. <i>International Journal of Agile Systems and Management</i> . 17 (1), 15-45 - Times Cited Web of Science®: 7 - Times Cited Scopus: 6 - Times Cited Google Scholar: 13

4	Pereira, L., Jerónimo, C. H., Salgado, A., Dias, Á., Lopes da Costa, R. & Gonçalves, R. (2023). Patient centricity as strategy to improve quality of service in healthcare management. <i>International Journal of Healthcare Technology and Management</i> . 20 (1), 1-15 - Times Cited Web of Science®: 3 - Times Cited Scopus: 3 - Times Cited Google Scholar: 3
5	Pereira, L., Salgado, A., Dias, Á., Lopes da Costa, R., Jerónimo, C. H. & Santos, J. P. (2023). The link between self-knowledge and job satisfaction. <i>International Journal of Business Excellence</i> . 30 (3), 318-348
6	Carmo, R., Jerónimo, C. H., Pereira, L., Dias, Á. & Patrício, V. (2023). State of the art of business models: A bibliometric analysis. <i>Sustainability</i> . 15 (5) - Times Cited Web of Science®: 4 - Times Cited Scopus: 3 - Times Cited Google Scholar: 11
7	Jerónimo, C. H., Barroso, D., Pereira, L., Lopes da Costa, R., Dias, Á. & Gonçalves, R. (2023). R&D projects co-financed by public funds. <i>International Journal of Procurement Management</i> . 16 (1), 93-114 - Times Cited Scopus: 1
8	Pereira, L., Santos, J., Jerónimo, C. H., Vinhas da Silva, Rui & Teixeira, N. (2022). Pereira market scan: Market intelligence framework. <i>Transnational Marketing Journal</i> . 10 (2), 375-386 - Times Cited Scopus: 1
9	Lopes da Costa, R., Pereira, L., Gonçalves, R., Dias, Á., Jerónimo, C. H. & Teixeira, N. (2022). Healthcare management and leadership roles. <i>International Journal of Electronic Healthcare</i> . 12 (2), 151-169 - Times Cited Web of Science®: 2 - Times Cited Scopus: 2 - Times Cited Google Scholar: 1
10	Pereira, L., Correia, J., Sequeiros, J., Santos, J. & Jerónimo, C. H. (2022). Spatial-temporal monitoring risk analysis and decision-making of COVID-19 distribution by region. <i>International Journal of Simulation and Process Modelling</i> . 18 (1), 23-35 - Times Cited Web of Science®: 1 - Times Cited Scopus: 5 - Times Cited Google Scholar: 3
11	Patrício, V., Lopes da Costa, R., António, N., Pereira, L., Gonçalves, R. & Jerónimo, C. H. (2022). Impact of project management to capability transformation. <i>International Journal of Agile Systems and Management</i> . 15 (2), 167-199 - Times Cited Scopus: 1 - Times Cited Google Scholar: 1
12	Jerónimo, C. H., Pereira, L., Lopes da Costa, R. & Dias, Á. (2022). Service design from staffing to outsourcing. <i>International Journal of Service Science, Management, Engineering, and Technology</i> . 13 (1)
13	Lopes da Costa, R., Pereira, L., Dias, Á., Gonçalves, R., Jerónimo, C. H. & Santos, R. (2022). Culture influence in international organizations. <i>International Journal of Economics and Business Research</i> . 23 (3), 389-410 - Times Cited Scopus: 3 - Times Cited Google Scholar: 6
14	Pereira, L., Jerónimo, C. & Lourenço, J. (2022). Strategic supplier management: from contractual models to engagement partnerships. <i>International Journal of Process Management and Benchmarking</i> . 12 (1), 13-27 - Times Cited Scopus: 2 - Times Cited Google Scholar: 1

15	Pereira, L., Santos, J., Jerónimo, C. & Santos, R. (2022). How to improve operational processes using Monte Carlo simulation. <i>International Journal of Process Management and Benchmarking</i> . 12 (6), 679-694 - Times Cited Google Scholar: 1
16	Costa, R. L., Pereira, L., Dias, Á., Gonçalves, R., Jerónimo, C. & Santos, R. (2022). The boundaries of knowledge transfer in management consulting. <i>International Journal of Process Management and Benchmarking</i> . 12 (5), 657-677 - Times Cited Scopus: 3 - Times Cited Google Scholar: 4
17	Pereira, L., Lopes da Costa, R., Dias, Á., Gonçalves, R. & Jerónimo, C. H. (2022). Project management tacit knowledge for continuous improvement. <i>International Journal of Economics and Business Research</i> . 23 (4), 482-499 - Times Cited Web of Science®: 1 - Times Cited Scopus: 2 - Times Cited Google Scholar: 5
18	Pereira, L., Jerónimo, C. H., Dias, Á., Lopes da Costa, R., Gonçalves, R. & Teixeira, N. (2022). Business models competition based on knowledge assets. <i>International Journal of Business Environment</i> . 13 (2), 175-187 - Times Cited Scopus: 3 - Times Cited Google Scholar: 1
19	Lopes da Costa, R., Pereira, L., Dias, Á., Gonçalves, R. & Jerónimo, C. H. (2022). Balanced scorecard adoption in healthcare. <i>International Journal of Electronic Healthcare</i> . 12 (1), 22-40 - Times Cited Scopus: 5 - Times Cited Google Scholar: 7
20	Pereira, L., Jerónimo, C. H., Sempiterno, M., Lopes da Costa, R., Dias, Á. & António, N. (2021). Events and festivals contribution for local sustainability. <i>Sustainability</i> . 13 (3) - Times Cited Web of Science®: 24 - Times Cited Scopus: 24 - Times Cited Google Scholar: 53
21	Pereira, L., Jerónimo, C. H., Dias, Á. & Lopes da Costa, R. (2021). S-Pereira Diamond: Benefits realization management. <i>Journal of Modern Project Management</i> . 9 (2), 20-35 - Times Cited Scopus: 7 - Times Cited Google Scholar: 14
22	Jerónimo, C. H., Pereira, L., Dias, Á., Lopes da Costa, R. & Gonçalves, R. (2021). Sustainable cities and communities from city services to quality of life. The case of Portuguese cities. <i>World Review of Science, Technology and Sustainable Development</i> . 17 (4), 375-399 - Times Cited Scopus: 1 - Times Cited Google Scholar: 1
23	Pereira, L., Sempiterno, M. & Jerónimo, C. H. (2021). Benefits realisation management: systematic literature review. <i>International Journal of Agile Systems and Management</i> . 14 (2), 333-351 - Times Cited Web of Science®: 3 - Times Cited Scopus: 2 - Times Cited Google Scholar: 5
24	Pereira, L., Patrício, V., Fernandes, A., António, N., Santos, R., Jerónimo, C. H....Simões, F. (2021). Benefits measurement of a plan to reduce hypertension in a healthcare foundation using the BCTool. <i>International Journal of E-Health and Medical Communications</i> . 12 (6) - Times Cited Scopus: 3 - Times Cited Google Scholar: 3

## • Books and Book Chapters

### - Book author

1	Pereira, L., Jerónimo, C. H., Patrício, V. & Fernandes, A. (2024). Inteligência Artificial na Gestão de Projetos.
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## • Conferences/Workshops and Talks

### - Publication in conference proceedings

1	Adam, O., Jerónimo, C., Pereira, L., Gonçalves, R., Dias, Á. & Lopes da Costa, R. (2023). Business model reinvention: Impacts of Covid-19 in the hospitality business. In Gupta, V., Rubalcaba, L., Gupta, C., and Hanne, T. (Ed.), Sustainability in software engineering and business information management. Lecture Notes in Information Systems and Organisation. (pp. 75-97). Olten: Springer. - Times Cited Google Scholar: 1
2	Fernandes, J., Jerónimo, C., Pereira, L., Dias, Á., Lopes da Costa, R. & Gonçalves, R. (2023). Interoperability between health information systems. In Gupta, V., Rubalcaba, L., Gupta, C., and Hanne, T. (Ed.), Sustainability in software engineering and business information management. Lecture Notes in Information Systems and Organisation. (pp. 111-121). Olten: Springer. - Times Cited Scopus: 1 - Times Cited Google Scholar: 3
3	Sousa, G. C. de., Costa, R. J. L. da., Pereira, L. & Jerónimo, C. (2019). Digital transformation strategies: Conversational commerce. In Chavarría Ortiz, C., and García Parejo, A. (Ed.), XXIX Jornadas Hispano-Lusas de Gestión Científica - Emprendimiento, estrategia y conocimiento. (pp. 189). Osuna: Escuela Universitaria de Osuna Universidad de Sevilla.
4	Jerónimo, C., Pereira, L. & Sousa, H. (2019). Management consulting business models: Operations through and for digital transformation. In 2019 IEEE International Conference on Engineering, Technology and Innovation (ICE/ITMC). Valbonne Sophia-Antipolis: IEEE. - Times Cited Scopus: 3 - Times Cited Google Scholar: 19
5	Jerónimo, C., Pereira, L. & Saraiva, M. (2019). Management outsourcing business models: A perspective of sustainability. In 2019 IEEE International Conference on Engineering, Technology and Innovation (ICE/ITMC). Valbonne Sophia-Antipolis: IEEE. - Times Cited Web of Science®: 2 - Times Cited Scopus: 1
6	Pereira, L., Jerónimo, C. & Santos, J. (2019). Pereira market scan. In 2019 IEEE International Conference on Engineering, Technology and Innovation (ICE/ITMC). France: IEEE.
7	Pereira, L., Jerónimo, C. & Ramos, M. R. (2017). Management consulting business models a perspective of sustainability. In 23rd International Conference on Engineering, Technology and Innovation, ICE/ITMC 2017. (pp. 29-35). Funchal: IEEE. - Times Cited Web of Science®: 5 - Times Cited Scopus: 2 - Times Cited Google Scholar: 21

### - Talk

1	Fernandes, Jerónimo, C. H., Pereira, L., Dias, Á., Lopes da Costa, R. & Gonçalves, R. (2022). Interoperability Between Health Information Systems. International Conference on Sustainability in Software Engineering & Business Information Management: Innovation & Applications.
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2	Jerónimo, C. H. (2015). From Taylor to Tailoring - In Pursuit of the Organizational Fit. Second International Scientific Conference on Project Management in the Baltic Countries, 2013.
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## • Other Publications

### - Other publications

1	Lopes da Costa, R., Hugo Sousa, Pereira, L. & Jerónimo, C. H. (2019). Digital Transformation Strategies: Conversational Commerce. XXIX Jornadas Hispano Lusas de Géstion Científica.
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### - Doctoral Thesis

1	Jerónimo, C. H. (2020). Business models reinvention: from staffing to management consulting case.
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## Academic Management Positions

Coordenador (2019 - 2025)  
 Unit/Area: Post Graduation Program in Program and Project Management

Coordenador (2016 - 2017)  
 Unit/Area: Post Graduation Program in Management

## Professional Associations

Vice-President Project Management Institute (Portugal Chapter) (2015 - 2018)