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Research Interests

hybrid organizations

legitimacy

market categories

Academic Qualifications

University/Institution	Type	Degree	Period
ISCTE-Instituto Universitario de Lisboa	PhD	Marketing	2016

Total Citations

Web of Science®	415
Scopus	416

Publications

• Scientific Journals

- Scientific journal paper

1	Pereira, A. R. , Portela, P. , Bicho, M. & da Silva, M. M. (2024). Evaluating a reference model for SAV in urban areas. <i>World Electric Vehicle Journal</i> . 15 (11), 1-17 - Times Cited Web of Science®: 1 - Times Cited Scopus: 1 - Times Cited Google Scholar: 2
2	Martinez, L. M., Pacheco, N., Ramos, F. R. & Bicho, M. (2023). Would you try it again? Dual effects of customer mindfulness on service recovery. <i>Journal of Retailing and Consumer Services</i> . 74 - Times Cited Web of Science®: 6 - Times Cited Scopus: 6 - Times Cited Google Scholar: 10
3	Carvalho, E. & Bicho, M. (2023). Social entrepreneur perceived success by integrating cognitive mapping and MCDA. <i>Journal of Management, Spirituality and Religion</i> . 20 (4), 406-432 - Times Cited Web of Science®: 1 - Times Cited Scopus: 2 - Times Cited Google Scholar: 4
4	Bicho, M., Nikolaeva, R. & Lages, C. (2023). Complementary and alternative medicine legitimization efforts in a hostile environment: The case of Portugal. <i>Sociology of Health and Illness</i> . 45 (4), 890-913 - Times Cited Web of Science®: 2 - Times Cited Scopus: 3 - Times Cited Google Scholar: 4
5	Bicho, M., Nikolaeva, R., Ferreira, F. & Lages, C. (2022). Perceived success of hybrid microorganisations in a contested category. <i>Journal of Small Business Management</i> . 60 (4), 859-891 - Times Cited Web of Science®: 8 - Times Cited Scopus: 9 - Times Cited Google Scholar: 10
6	Nikolaeva, Ralitsa & Bicho, Marta (2011). The role of institutional and reputational factors in the voluntary adoption of corporate social responsibility reporting standards. <i>Journal of the Academy of Marketing Science</i> . 39 (1), 136-157 - Times Cited Web of Science®: 375 - Times Cited Scopus: 353 - Times Cited Google Scholar: 710

• Books and Book Chapters

- Book chapter

1	Pires de Almeida, F. & Bicho, M. (2020). A Road Map for Implementing Impact Investing: The Case of Multinational Companies. In Elsa de Moraes Sarmento and Paul Herman (Ed.), <i>Global Handbook of Impact Investing</i> .: Wiley.
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2	<p>Imran Ali, Ana Isabel Jiménez-Zarco & Bicho, M. (2015). Using Social Media for CSR Communication and Engaging Stakeholders. In Ana Adi, Georgiana Grigore, David Crowther (Ed.), <i>Corporate Social Responsibility in the Digital Age (Developments in Corporate Governance and Responsibility)</i>. (pp. 165-185).: Emerald Group Publishing Limited.</p> <ul style="list-style-type: none"> - Times Cited Web of Science®: 22 - Times Cited Scopus: 38 - Times Cited Google Scholar: 95
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• Conferences/Workshops and Talks

- Publication in conference proceedings

1	<p>Bicho, M., Nikolaeva, R. & Lages, C. (2019). Social Enterprise Legitimacy in a Hostile Market. In P. Rossi, N. Krey (Ed.), <i>Developments in Marketing Science: Proceedings of the Academy of Marketing Science</i>. (pp. 153-165).: Springer.</p> <ul style="list-style-type: none"> - Times Cited Scopus: 4 - Times Cited Google Scholar: 14
2	<p>Lucian, R. & Bicho, M. (2019). Crowdfunding practices for social projects: an experiment of co-creation. In P. Rossi, N. Krey (Ed.), <i>Developments in Marketing Science: Proceedings of the Academy of Marketing Science</i>. (pp. 559-568).: Springer.</p>
3	<p>Bicho, M., Nikolaeva, R., Lages, C. & Ferreira, F. A. F. (2017). Exploring the success factors of hybrid micro-enterprises. In Rossi, P. and Krey, N. (Ed.), <i>Marketing transformation: Marketing practice in an ever changing world: Proceedings of the 2017 Academy of Marketing Science (AMS) World Marketing Congress (WMC)</i>. (pp. 177-188). Christchurch, New Zealand: Springer, Cham.</p> <ul style="list-style-type: none"> - Times Cited Google Scholar: 2
4	<p>Bicho, M., Nikolaeva, R. & Lages, C. (2016). Social enterprise legitimacy spiral in a hostile context. In EURAM 2016 - Manageable cooperation?. Paris: European Academy of Management.</p>
5	<p>Bicho, M., Nikolaeva, R. & Lages, C. (2014). Positioning as Strategic Balance: The Case of Complementary and Alternative Medicine (CAM). In <i>Proceedings of the 17th World Marketing Congress, Academy of Marketing Science</i>. Lima</p>
6	<p>Nikolaeva, R. & Bicho, M. (2010). Marketing and Institutional Factors Affecting the Adoption of Voluntary Sustainability Reporting. In <i>Academy of Management Annual Meeting</i>.: Academy of Management.</p>

- Talk

1	<p>Martinez, L.M., Pacheco, N., Bicho, M. & Ramos, F.R. (2022). The role of customer mindfulness on post-purchase intentions after a double deviation. 28th Recent Advances in Retailing and Consumer Science (RARCS).</p>
2	<p>Santos & Bicho, M. (2019). Public Policy, Policy-Making and Social Entrepreneurship: The Case of Portugal and the UK. 5th Symposium on Ethics and Social Responsibility Research .</p>
3	<p>Bicho, M., Lages, C. & Simões, C. (2019). Identity and Optimal Distinctiveness by Contested Transformative Services: the Case of Complementary and Alternative Medicine (CAM) . International Conference on Social Responsibility, Ethics and Sustainable Business.</p>
4	<p>Santos & Bicho, M. (2019). Public Policy, Policy-Making and Social Entrepreneurship: The Case of Portugal and the UK. European Academy of Management (EURAM) Conference.</p>

5	Bicho, M., Nikolaeva, R. & Lages, C. (2019). The Search for Strategic Balance by a Marginalized Market Category: Similarity or Distinctiveness?. <i>Leadership & Society Forum</i> .
6	Bicho, M., Nikolaeva, R. & Lages, C. (2018). Social Enterprise Legitimacy in a Hostile Market. <i>AMS 21st World Marketing Congress</i> .
7	Lucian, R., & Bicho, M. (2018). Crowdfunding Practices for Social Projects: An Experiment of Co-Creation. <i>AMS 21st World Marketing Congress</i> .
8	Bicho, M., Nikolaeva, R. & Lages, C. (2018). Hybrid Organizations' Legitimacy Quest in a Hostile Environment. <i>34th EGOS Colloquium</i> .
9	Bicho, M., Nikolaeva, R., Lages, C. & Ferreira, F. (2017). Hybrid Micro-Enterprises – Founding Motives and the Meaning of Success. <i>European Academy of Management Conference</i> .
10	Bicho, M., Nikolaeva, R., Lages, C. & Ferreira, F. (2017). Hybrid Micro-Enterprises – Founding Motives and the Meaning of Success. <i>1st IESE-LUISS Conference on Responsibility, Sustainability and Social Entrepreneurship</i> .
11	Bicho, M., Nikolaeva, R., Ferreira, F. & Lages, C. (2017). Exploring the Success Factors of Hybrid Micro-Enterprises. <i>2017 AMS World Marketing Congress</i> .
12	Bicho, M., Nikolaeva, R. & Lages, C. (2016). Social Enterprise Legitimacy Spiral in a Hostile Context. <i>European Academy of Management Conference (EURAM)</i> .
13	Bicho, M., Nikolaeva, R., Ferreira, F. & Lages, C. (2015). Managing Strategic Paradoxes in Social Enterprises Decision Making. <i>Audencia Nantes Doctoral Summer School 2015</i> .
14	Bicho, M., Nikolaeva, R. & Lages, C. (2015). Social Entrepreneurs' Motivations and Value Creation Dimensions. <i>European Marketing Academy (EMAC) Conference</i> .
15	Bicho, M., Nikolaeva, R. & Lages, C. (2015). Value Creation Challenges of a Marginalized Category in Social Entrepreneurship. <i>European Academy of Management Conference (EURAM)</i> .
16	Bicho, M., Nikolaeva, R. & Lages, C. (2015). Inter-category Positioning as Strategic Balance in a Marginalized Market Category. <i>European Academy of Management Conference (EURAM)</i> .
17	Bicho, M., Nikolaeva, R. & Lages, C. (2014). Positioning as Strategic Balance: The Case of Complementary and Alternative Medicine (CAM). <i>17th World Marketing Congress, Academy of Marketing Science</i> .
18	Bicho, M., Nikolaeva, R. & Lages, C. (2014). Positioning as Strategic Balance when Lacking Legitimacy: The Case of Complementary and Alternative Medicine (CAM). <i>ESG Next Generation Workshop for PhD Students</i> .
19	Cláudia Costa, Lages, L. F., Hortinha, P. & Bicho, M. (2013). CSR As a Catalyst of Exploratory Innovation in High Technology Firms. <i>European Marketing Academy (EMAC) Conference</i> .
20	Bicho, M., Nikolaeva, R. & Lages, C. (2013). Market legitimacy of a Marginalized Category: The Case of Complementary and Alternative Medicine (CAM). <i>European Group for Organizational Studies (EGOS) Conference</i> .
21	Bicho, M. (2012). Market Legitimacy in the Diffusion of a Newly Construed Category: The Case of Complementary and Alternative Medicine (CAM). <i>EMAC Doctoral Colloquium</i> .

22	Bicho, M., Nikolaeva, R. & Lages, C. (2012). Market Legitimacy in the Diffusion of a Construed Category: The Case of Complementary and Alternative Medicine. EDAMBA Summer Academy.
23	Nikolaeva, R. & Bicho, M. (2010). Reputation and Legitimacy Drivers of Voluntary Sustainability Reporting. Global Marketing Conference.
24	Nikolaeva, R. & Bicho, M. (2010). Marketing and Institutional Factors Affecting the Adoption of Voluntary Sustainability Reporting. Academy of Management Annual Meeting.

• Other Publications

- Other publications

1	Bicho, M. & Pegado, Nuno Miguel Coimbra Teixeira (2018). Overcoming organisational tensions : strategic actions taken by social enterprises.
2	Bicho, M. & Santos, Isabel Maria Ribeiro Oliveira (2018). Public policy, policy-making and social entrepreneurship : the case of Portugal and the UK.
3	Bicho, M. & Silva, Gonçalo Espanha Torrado da (2018). Investment in Hybrid Organizations in Healthcare.
4	Bicho, M. & Coco, Daniela Sofia Ranita Rodrigues de (2018). Consumers' perception of quality and factors of purchase in the context of a social enterprise : an exploratory study based on Cozinha com Alma.
5	Bicho, M. & Mei, Silas (2018). The impact of acquisitions of small social enterprises by giant multinational corporations on the consumers' brand perception of the acquired firm : the case of Ben & Jerry's.
6	Bicho, M. & Petrolo, Francesco (2018). Social impact measurement on social enterprises : systematic review and recommendations.
7	Nikolaeva, R., Lages, C., Bicho, M. & marta_liliana_bicho@iscte.pt (2016). Three essays on managers' strategic decisions to legitimacy constraints in a marginalized market category. - Times Cited Google Scholar: 1
8	Farinha, Nuno João Marques, Bicho, M. & Robalo, Ana Luísa Correia (2016). O Marketing Experimental e a Experiência criada pelas marcas: Estudo de caso IKEA.
9	Nikolaeva, R., Lages, C., Bicho, M. & martanbicho@gmail.com (2010). Marketing and institutional factors in the voluntary adoption of corporate social responsibility reporting: the case of global reporting initiative. - Times Cited Google Scholar: 1